



ZTBL, a 'AAA' rated renowned specialized financial institution with a wide network of over 500 branches all across the country is inviting applications from energetic and challenge-oriented professionals with proven track record and capacity to perform as a catalyst for transformation in a challenging environment. The individuals who fulfill the basic eligibility criteria may apply for the positions.

Positions

Outline of Main Duties/ Job Responsibilities

Regional Business Heads (VP/SVP) (Across Pakistan & AJK)

Experience:

Minimum ten (10) years post-qualification experience in banking sector. Preference will be given to candidates having experience in supervising branch network.

Qualification:

Minimum Bachelor's Degree. Preference will be given to candidate having relevant Master's Degree from HEC recognized University.

- Development of business of branches through ensuring substantial increase in sound lending, deposits and expanding outreach.
- Responsible to supervise branch network of 15 to 25 branches.
- Execution of credit and business policy of the Bank as announced from time to time.
- Achievement of loan disbursement, recovery and other business targets etc. of the region/branches.
- Provide leadership to branches for development of business and attainment of allocated targets in the three-fold operational activities i.e., disbursement, recovery/NPL & deposits.
- Keep close liaison with external environment like with the agriculture sector stakeholders i.e., farmers, farmers' organizations, Agriculture Departments Extension staff, local Agriculture Research Institutes, Revenue staff, suppliers of agricultural inputs and machinery in the zone. Representing Bank in business Seminars and Conferences.
- Ensure financial efficiency and profitability of the Operations/Branches.
- Identification of new opportunities for opening and relocation of branches.
- Implementation / Compliance with all rules / regulations of SBP / Bank in field operations including AML/CFT/KYC parameters.
- Implementation of quality assurance standards in Branches.
- Review and evaluate financial and operational performance of Branches.
- Any other tasks assigned by the management.

How to apply

- Interested candidates may apply online through website: <https://www.ztbl.com.pk/jobs>, till **05th March, 2024**. Only online submission of application within due date will be accepted.
- Market competitive remuneration will be offered.
- Dual nationality holders are not eligible to apply.
- Only short-listed candidates will be called for interview.
- No TA/DA shall be admissible for interviews.
- Maximum age upto **55 years** as on closing date to apply.
- ZTBL is an equal opportunity employer, females and PWDs are encouraged to apply.

For any related query, please contact Head Recruitment & Appointment, ZTBL, Head Office, Islamabad @ 051-9252724